Executive Summary Report

Appraisal Date 1/1/2003 - 2004 Assessment Roll

Quadrant Name: Northwest King County Commercial Area

Previous Physical Inspection: 1/2002

Sales – Improved Analysis Summary:

Number of Sales: 230

Range of Sales Dates: 1/00 - 3/03

Sales – Ratio Study Summary:

| | Improved Value | Sale Price | Ratio | COV |
|------------|----------------|------------|--------|---------|
| 2002 Value | \$753,400 | \$821,700 | 91.70% | 14.43% |
| 2003 Value | \$791,600 | \$821,700 | 96.30% | 8.23% |
| Change | +\$38,200 | | +4.60% | -6.20% |
| % Change | +5.07% | | +5.02% | -42.97% |

*COV is a measure of uniformity, the lower the number the better the uniformity. The negative figures of -6.20% and -42.97% actually represent an improvement.

Sales used in Analysis: All improved sales which were verified as good that did not have characteristic changes between the date of sale and the date of appraisal were included in the analysis.

Population - Parcel Summary Data:

| | Land | Imps | Total |
|----------------|-----------------|-----------------|------------------|
| 2002 Value | \$8,022,300,496 | \$2,848,818,622 | \$10,871,119,118 |
| 2003 Value | \$8,352,789,700 | \$2,920,585,300 | \$11,273,375,000 |
| Percent Change | +4.12% | +2.52% | +3.70% |

Number of Parcels in the Population: 7571 excluding specialties

Conclusion and Recommendation:

Since the values recommended in this report improve uniformity, assessment level and generally reflect the Northwest King County rising real estate market, we recommend posting these values for the 2004 Assessment Roll.

Analysis Process

Areas within Northwest King County and Responsible Appraisers

The following Appraisers did the valuation for this quadrant.

- Bonnie Christensen Commercial Senior Appraiser (Area 19)
- John Berg Commercial Appraiser I (Area 25)
- Michael Jolly Commercial Appraiser II (Area 10)
- Sheri Shaub Commercial Appraiser II (Area 20)
- Steve Wilson Appraiser II (Area 17)

Highest and Best Use Analysis

As if vacant: Market analysis of this region, together with current zoning and anticipated use, indicates that the highest and best use of the majority of the appraised parcels as commercial use. Any opinion not consistent with this analysis is noted in our records and is considered in the valuation of specific parcels.

As if improved: Based on neighborhood trends, the existing buildings are considered the highest and best use for most parcels. The existing use will continue until land value, in its highest and best use, exceeds the total value of the entire parcel in its current use and the cost to remove the improvements. For those properties that are not at highest and best use, then a token value of \$1,000 is assigned to the improvements.

Special Assumptions, Departures and Limiting Conditions

The sales comparison, cost, and income approaches were considered for this mass appraisal valuation.

The following Departmental guidelines were considered and adhered to:

- Sales from 1/00 to 3/03(at minimum) were considered in all analyses.
- No market trends (market condition adjustments, time adjustments) were applied to sales prices. Models were developed without market trends. The utilization of three years of market information without time adjustments averaged any net changes over that time period.
- This report intends to meet the requirements of the Uniform Standards of Professional Appraisal Practice, Standard 6.

Identification of the Area

Name or Designation: Northwest King County (Areas 10,17,19,20 &25)

Boundaries:

The area is bound on the north by the King /Snohomish County line, to the west by Puget Sound, and to the east by Lake Washington. The south boundary starts at Lake Washington and runs west along the Township line (East Spruce Street) to the Interstate (I5), then north to East Galer Street, then around the south end of Lake Union backup to Galer Street, then west to Aloha Street, then northwest to 15th Avenue West and West Galer Street.

Maps:

A general map of the area is included in this report. More detailed Assessor's maps are located on the 7th floor of the King County Administration Building.

Area Description:

Northwest King County is primarily a residential area with a few commercial districts to service their communities. There are many multi-family areas with the major ones being Capitol Hill, Queen Anne Hill, Magnolia, University, Lake City, Green Lake, Greenwood, Ballard, Crown Hill, Richmond Beach, Shoreline and Lake Forest Park. Community Business Areas that service these densely populated zones include Broadway, Madison Park, The Top of Queen Anne Hill, Magnolia Village, The University District, Wallingford, Downtown Ballard, Fremont, Lake City Way and Aurora Avenue. Additionally the regional malls, Northgate and University Village, are drawing clientele from all over Western Washington. Institutions that have a major impact on Northwest King County are the hospitals located on First and Capitol Hills and the University of Washington. The only industrial areas in North Seattle lie along the Waterfront, Lake Union and the Ship Canal, and a section of Ballard.

Preliminary Ratio Analysis

A Ratio Study was completed prior to the application of the 2003 recommended values. This study benchmarks the current assessment level using 2002 posted values. The study was also repeated after application of the 2003 recommended values. The results are included in the validation section of this report, showing an improvement in the Weighted Mean Ratio from .917 to .963.

Present Ratio

| Quadrant/Crew: | Lien Date: Date: | | | Sales Dates: | | | |
|-------------------------------------|------------------|---------------------|---------------|-------------------------|--------------|--|--|
| | | | | | | | |
| Northwest King County | 1/1/2002 | 4/29/2003 | | 1/1/00 - 03/24/03 | | | |
| Areas | Appr ID: | Prop Type: | | Trend use | ed?: Y/N | | |
| 10,17,19,20,25 | BCHR | Improvement | | N | | | |
| SAMPLE STATISTICS | | _ | | | | | |
| Sample size (n) | 230 | | Datia | | | | |
| Mean Assessed Value | 753,400 | Ц | Ratio | Frequency | | L | |
| Mean Sales Price | 821,700 | 120 - | | | | | |
| Standard Deviation AV | 928,644 | 120 | | | | | |
| Standard Deviation SP | 975,659 | 100 - | | | _ | | |
| | | <u> </u> | | | | | |
| ASSESSMENT LEVEL | | 80 - | | | | | |
| Arithmetic mean ratio | 0.915 | ↓ | | | | | |
| Median Ratio | 0.949 | 60 - | | | | | |
| Weighted Mean Ratio | 0.917 | Ц I | | | 101 | | |
| | | 40 - | | | | | |
| UNIFORMITY | | 20 - | | | 44 | | |
| Lowest ratio | 0.4128 | 20] | | 25 36 | | | |
| Highest ratio: | 1.2630 | H 0 10 1 | 0.0.0.0.2 | 6 8 | 5-2 | <u>- </u> | |
| Coeffient of Dispersion | 10.03% | | 0.2 0.4 | 0.6 0.8 | 1 1.2 | 1.4 | |
| Standard Deviation | 0.1320 | <u> </u> | | | | | |
| Coefficient of Variation | 14.43% | ₫. | | Ratio | | | |
| Price-related Differential | 1.00 | | | 1 | | | |
| RELIABILITY | | | | | | | |
| 95% Confidence: Median | | | | | | | |
| Lower limit | 0.935 | T 1 | C | | | | |
| Upper limit | 0.971 | | • | ect the 2002 assessment | | | |
| 95% Confidence: Mean | | | of improved s | aies compa | red to curre | nt | |
| Lower limit | 0.898 | marke | et sales. | | • | | |
| Upper limit | 0.932 | | | | | | |
| | | | | | | | |
| SAMPLE SIZE EVALUATION | | | | | | | |
| N (population size) | 5292 | | | | | | |
| B (acceptable error - in decimal) | 0.05 | | | | | | |
| S (estimated from this sample) | 0.1320 | | | | | | |
| Recommended minimum: | 28 | | | | - | | |
| Actual sample size: | 230 | | | | | | |
| Conclusion: | OK | | | | | | |
| NORMALITY | | | | | | | |
| Binomial Test | | | | | | | |
| # ratios below mean: | 85 | | | | | | |
| # ratios above mean: | 145 | | | | | | |
| <u>z</u> | 3.890344793 | | | | - | | |
| *i.e., no evidence of non-normality | Non-normal | | | | | | |

Future Ratio

| Quadrant/Crew: | Lien Date: | Date: | te: | | Sales Dates: | | | |
|-------------------------------------|-------------|---------------------|--------------------------------|--------------------|--------------|------------------|--|--|
| | | | | 111100 00101100 | | | | |
| Northwest King County | 1/1/2003 | 4/29/2003 | | 1/1/00 - 03/24/03 | | | | |
| Areas | Appr ID: | Prop Type: | | Trend used?: Y / N | | | | |
| 10,17,19,20,25 | BCHR | Improvement | | N | | | | |
| SAMPLE STATISTICS | | _ | | | | | | |
| Sample size (n) | 230 | | Datia | - | | | | |
| Mean Assessed Value | 791,600 | | | | | | | |
| Mean Sales Price | 821,700 | 140 — | | | | | | |
| Standard Deviation AV | 939,573 | 140 | | | | | | |
| Standard Deviation SP | 975,695 | 120 - | | | | | | |
| | | 100 - | | | | | | |
| ASSESSMENT LEVEL | | 100 7 | | | | | | |
| Arithmetic mean ratio | 0.966 | 80 - | | | | | | |
| Median Ratio | 0.972 | H | | | 124 | | | |
| Weighted Mean Ratio | 0.963 | 60 - | | | | | | |
| | | 40 - | | | | | | |
| UNIFORMITY | | <u> </u> | | | 55 | | | |
| Lowest ratio | 0.7120 | 20 - | | 3 ⁻ | 1 | | | |
| Highest ratio: | 1.2200 | H 0 10 - | . 0 . 0 . 0 . 0 . 0 | 70.0.7 | 10 _2 | .,,,, | | |
| Coeffient of Dispersion | 5.98% | | 0.2 0.4 | 0.6 0.8 | 1 1.2 | 1.4 | | |
| Standard Deviation | 0.0795 | <u> </u> | | Datia | | _ | | |
| Coefficient of Variation | 8.23% | H | | Ratio | | _ | | |
| Price-related Differential | 1.00 | | 1 | 1 | i | | | |
| RELIABILITY | | | | | | | | |
| 95% Confidence: Median | | 1 | | | | | | |
| Lower limit | 0.960 | These | figures reflect | the 2003as | ssessment le | evel | | |
| Upper limit | 0.981 | of impr | oved sales co | mpared to | current marl | ket | | |
| 95% Confidence: Mean | | sales. | | | | | | |
| Lower limit | 0.956 | , | | | | | | |
| Upper limit | 0.977 | | | | | | | |
| | | | | | | | | |
| SAMPLE SIZE EVALUATION | 5000 | | | | | | | |
| N (population size) | 5292 | | | | | | | |
| B (acceptable error - in decimal) | 0.05 | | | | | | | |
| S (estimated from this sample) | 0.0795 | | | | | | | |
| Recommended minimum: | 10 | | | | | | | |
| Actual sample size: | 230 | | | | | | | |
| Conclusion: | OK | | | | | | | |
| NORMALITY Dinamial Test | | | | | | | | |
| Binomial Test | 400 | | | | | | | |
| # ratios below mean: | 109 | | | | | | | |
| # ratios above mean: | 121 | | | | | | | |
| Z | 0.725318521 | | | | | | | |
| *i.e., no evidence of non-normality | Normal* | | | | | | | |

USPAP Compliance

Client and Intended Use of the Appraisal:

This summary mass appraisal report is intended for use only by the King County Assessor and other agencies or departments administering or confirming ad valorem property taxes. Use of this report by others is not intended by the appraiser. The use of this appraisal, analyses and conclusions is limited to the administration of ad valorem property taxes in accordance with Washington State law. As such it is written in concise form to minimize paperwork. The assessor intends that this report conform to the Uniform Standards of Professional Appraisal Practice (USPAP) requirements for a mass appraisal report as stated in USPAP SR 6-7. To fully understand this report the reader may need to refer to the Assessor's Property Record Files, Assessors Real Property Data Base, separate studies, Assessor's Procedures, Assessor's field maps, Revalue Plan and the statutes.

The purpose of this report is to explain and document the methods, data and analysis used in revaluation of King County. King County is on a six year physical inspection cycle with annual statistical updates. The revaluation plan is approved by Washington State Department of Revenue. The revaluation is subject to their periodic review.

Definition and date of value estimate:

Market Value

The basis of all assessments is the true and fair value of property. True and fair value means market value (Spokane etc. R. Company v. Spokane County, 75 Wash. 72 (1913); Mason County Overtaxed, Inc. v. Mason County, 62 Wn. 2d (1963); AGO 57-58, No. 2, 1/8/57; AGO 65-66, No. 65, 12/31/65)... or amount of money a buyer willing but not obligated to buy would pay for it to a seller willing but not obligated to sell. In arriving at a determination of such value, the assessing officer can consider only those factors which can within reason be said to affect the price in negotiations between a willing purchaser and a willing seller, and he must consider all of such factors. (AGO 65,66, No. 65, 12/31/65)

Highest and Best Use

WAC 458-12-330 REAL PROPERTY VALUATION—HIGHEST AND BEST USE.

All property, unless otherwise provided by statute, shall be valued on the basis of its highest and best use for assessment purposes. Highest and best use is the most profitable, likely use to which a property can be put. It is the use which will yield the highest return on the owner's investment. Uses which are within the realm of possibility, but not reasonably probable of occurrence, shall not be considered in estimating the highest and best use.

If a property is particularly adapted to some particular use this fact may be taken into consideration in estimating the highest and best use. (Sammish Gun Club v. Skagit County, 118 Wash. 578 (1922)) The present use of the property may constitute its highest and best use. The appraiser shall, however, consider the uses to which similar property similarly located is being put. (Finch v. Grays Harbor County, 121 Wash. 486 (1922)) The fact that the owner of the property chooses to use it for less productive purposes than similar land is being used shall be ignored in the highest and best use estimate. (Sammish Gun Club v. Skagit County, 118 Wash. 578 (1922))

Where land has been classified or zoned as to its use, the county assessor may consider this fact, but he shall not be bound to such zoning in exercising his judgment as to the highest and best use of the property. (AGO 63-64, No. 107, 6/6/64)

Date of Value Estimate

All property now existing, or that is hereafter created or brought into this state, shall be subject to assessment and taxation for state, county, and other taxing district purposes, upon equalized valuations thereof, fixed with reference thereto on the first day of January at twelve o'clock meridian in each year, excepting such as is exempted from taxation by law. [1961 c 15 §84.36.005]

The county assessor is authorized to place any property that is increased in value due to construction or alteration for which a building permit was issued, or should have been issued, under chapter 19.27, 19.27A, or 19.28 RCW or other laws providing for building permits on the assessment rolls for the purposes of tax levy up to August 31st of each year. The assessed valuation of the property shall be considered as of July 31st of that year. [1989 c 246 § 4]

Reference should be made to the property card or computer file as to when each property was valued. Sales consummating before and after the appraisal date may be used and are analyzed as to their indication of value at the date a valuation. If market conditions have changed then the appraisal will state a logical cutoff date after which no market date is used as an indicator of value.

Property rights appraised:

Fee Simple

The definition of fee simple estate as taken from The Third Edition of The Dictionary of Real Estate Appraisal, published by the Appraisal Institute. "Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat."

Assumptions and Limiting Conditions:

- 1. No opinion as to title is rendered. Data on ownership and legal description were obtained from public records. Title is assumed to be marketable and free and clear of all liens and encumbrances, easements and restrictions unless shown on maps or property record files. The property is appraised assuming it to be under responsible ownership and competent management and available for its highest and best use.
- 2. No engin eering survey has been made by the appraiser. Except as specifically stated, data relative to size and area were taken from sources considered reliable, and no encroachment of real property improvements is assumed to exist.
- 3. No responsibility for hidden defects or conformity to specific governmental requirements, such as fire, building and safety, earthquake, or occupancy codes, can be assumed without provision of specific professional or governmental inspections.
- 4. Rental areas herein discussed have been calculated in accord with generally accepted industry standards.
- 5. The projections included in this report are utilized to assist in the valuation process and are based on current market conditions and anticipated short term supply demand

- factors. Therefore, the projections are subject to changes in future conditions that cannot be accurately predicted by the appraiser and could affect the future income or value projections.
- 6. The property is assumed uncontaminated unless the owner comes forward to the Assessor and provides other information.
- 7. The appraiser is not qualified to detect the existence of potentially hazardous material which may or may not be present on or near the property. The existence of such substances may have an effect on the value of the property. No consideration has been given in this analysis to any potential diminution in value should such hazardous materials be found (unless specifically noted). We urge the taxpayer to retain an expert in the field and submit data affecting value to the assessor.
- 8. No opinion is intended to be expressed for legal matters or that would require specialized investigation or knowledge beyond that ordinarily employed by real estate appraisers, although such matters may be discussed in the report.
- 9. Maps, plats and exhibits included herein are for illustration only, as an aid in visualizing matters discussed within the report. They should not be considered as surveys or relied upon for any other purpose.
- 10. The appraisal is the valuation of the fee simple interest. Unless shown on the Assessor's parcel maps, easements adversely affecting property value were not considered.
- 11. An attempt to segregate personal property from the real estate in this appraisal has been made.
- 12. The movable equipment and/or fixtures have not been appraised as part of the real estate. The identifiable permanently fixed equipment has been appraised in accordance with RCW 84.04.090 and WAC 458-12-010.
- 13. I have considered the effect of value of those anticipated public and private improvements of which I have common knowledge. I can make no special effort to contact the various jurisdictions to determine the extent of their public improvements.
- 14. Exterior inspections were made of all properties in the physical inspection areas (outlined in the body of the report) however; due to lack of access and time few received interior inspections.

Departure Provisions:

Which if any USPAP Standards Rules were departed from or exempted by the Jurisdictional Exception

SR 6-2 (g)

The assessor has no access to title reports and other documents. Because of budget limitations we did not research such items as easements, restrictions, encumbrances, leases, reservations, covenants, contracts, declarations and special assessments. The mass appraisal must be completed in the time limits as indicated in the Revaluation Plan and as budgeted.

CERTIFICATION:

I certify that, to the best of my knowledge and belief:

- *The statements of fact contained in this report are true and correct*
- The report analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.

- I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- I have no bias with respect to the property that is the subject of this report or to the parties involved.
- My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- My compensation for completing this assignment is not contingent upon the development or reporting of predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.
- The area(s) physically inspected for purposes of this revaluation are outlined in the body of this report.
- The individuals listed below were part of the "appraisal team" and provided significant real property appraisal assistance to the person signing this certification.
 - 1. John Berg Commercial Appraiser I
 - 2. Michael Jolly Commercial Appraiser II
 - 3. Sheri Shaub Commercial Appraiser II
 - 4. Steve Wilson Commercial Appraiser I

MEMORANDUM

DATE: January 31, 2003

TO: Commercial Appraisers

FROM: Scott Noble, Assessor

SUBJECT: 2003 Revaluation for 2004 Tax Roll

The King County Assessor, as elected representative of the people of King County, is your client for the mass appraisal and summary report. The King County Department of Assessments subscribes to the Uniform Standards of Professional Appraisal Practice 2003. You will perform your appraisals and complete your summary mass appraisal reports in compliance with USPAP 2003. The following are your appraisal instructions and conditions:

- 1. You are to timely appraise the area or properties assigned to you by the revalue plan. The Departure Provision of USPAP may be invoked as necessary including special limiting conditions to complete the Revalue Plan.
- 2. You are to use all appropriate mass appraisal techniques as stated in USPAP, Washington State Law; Washington State Administrative Code, IAAO texts or classes.
- 3. The standard for validation models is the standard as delineated by IAAO in their Standard on Ratio Studies (approved 1999); and
- 4. Any and all other standards as published by the IAAO.
- 5. Appraise land as if vacant and available for development to its highest and best use [USPAP SR 6-2(i)]. The improvements are to be valued at their contribution to the total.
- 6. You must complete the revalue in compliance with all Washington and King County laws, codes and with due consideration of Department of Revenue guidelines. The Jurisdictional Exception is to be invoked in case USPAP does not agree with these public policies.

- 7. Physical inspections should be completed per the revaluation plan and statistical updates completed on the remainder of the properties as appropriate.
- 8. You must complete a written, summary, mass appraisal report for each area and a statistical update report in compliance with USPAP Standard 6.
- 9. All sales of land and improved properties should be validated as correct and verified with participants as necessary.
- 10. You must use at least two years of sales. No adjustments to sales prices shall be made to avoid any possibility of speculative market conditions skewing the basis for taxation.
- 11. Continue to review dollar per square foot as a check and balance to assessment value.
- 12. The intended use of the appraisal and report is the administration of ad valorem property taxation.
- 13. The intended users include the Assessor, Board of Equalization, Board of Tax Appeals, King County Prosecutor and Department of Revenue.

SN:swr